

INDIA STORY...Oil & Gas

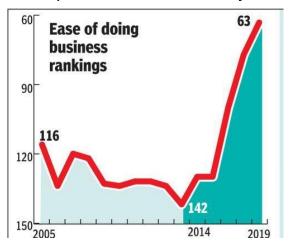


Ministry of Petroleum and Natural Gas Government of India

India: A Growing Large Economy With Strong Fundamentals

Ranked 63 in EODB 2020

Jump of 79 ranks in last 5 years







Ranked 48th in Global Innovation Index 2020



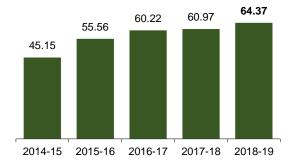


Contribution to GDP Services: ~ 54%, Industry: ~ 29% Agriculture: ~ 17%

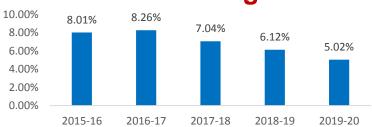
FDI inflow of

USD ~290 billion (In last 5 years)

India 9th largest recipient in world, largest in South Asia in 2019



Sustained GDP growth



India aims to become a USD 5 trillion economy by 2025

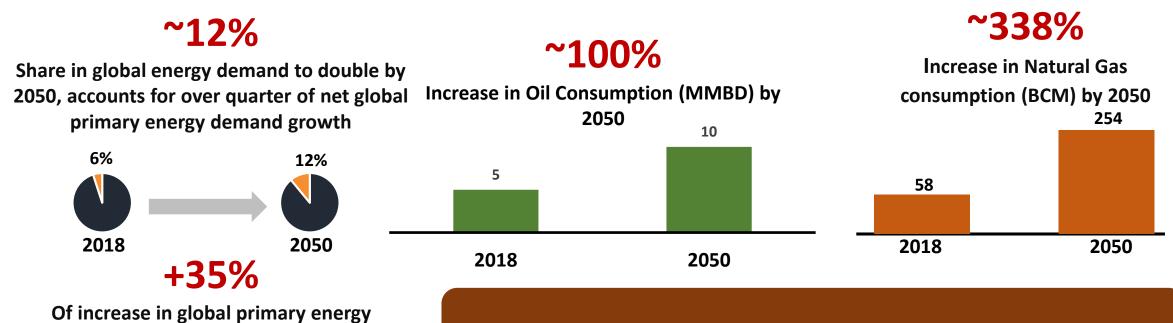
India Will Drive The Future Global Energy demand

812

2018

2050

India is the 3rd largest consumer of primary energy and oil after USA and China Over 100% growth in primary energy in 2018-50 with average growth per year to the tune of 2.5% - 3.0 %



India targets of becoming a gas-based economy and consumption (MMtoe) by in 2018-50 in **BAU** scenario 2054 increasing the share of natural gas in our energy mix from existing **6.2% to 15%** by 2030

^{*}Business As Usual (BAU) projections considered from BP Energy Outlook 2020

Overview of India's Oil and Gas sector...

3rd largest energy consumer

3rd largest crude oil consumer

4th largest consumer of gas Crude#

Production: 32.2 MMT Import: 227 MMT



Natural Gas#

Production: 31.2 BCM

Import: 28.7 BCM



42.5 MMTPA Of LNG capacity*



3rd largest CNG vehicle fleet

4th largest LNG importer

4th largest refiner of crude

64,624

Retail outlets*

PSU: 57,944 Private: 6.680



15,960 Km **Product Pipeline***

(LPG & Petroleum)

IOCL: 8,247 km HPCL: 3,735 km GAIL: 2,032 km

BPCL: 1,948 km



~16,324 Km **Operational Gas** pipeline*

> GAIL: 11,411 km GSPL: 2,692 km RIL: 1,784 km IOCL: 140 km

AGCL, DNPL:297 Km

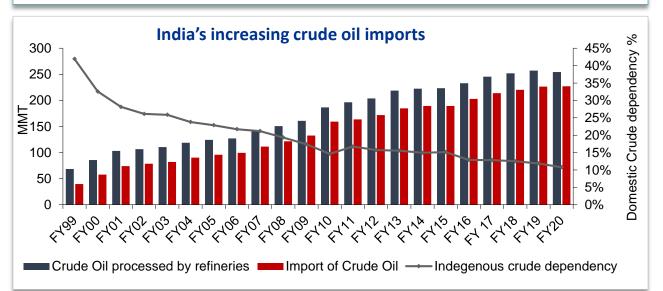


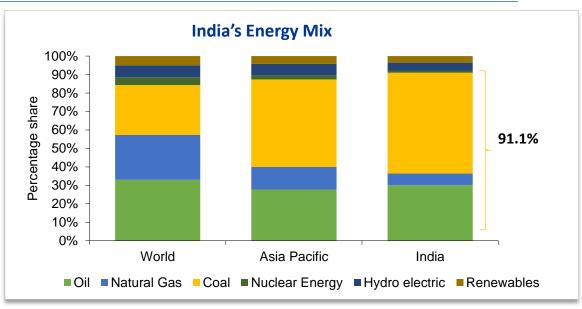
26 refineries* with 249.9 MMTPA capacity

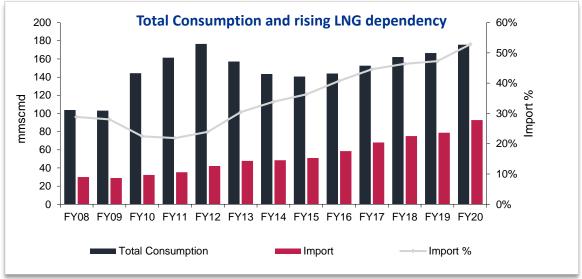


India imports ~88% of crude oil and ~53% of natural gas...

- Coal, oil and natural gas dominate India's primary energy consumption (~91.1%)
- LNG import has increased from 13.6 MMT in 2011-12 to 25.6 MMT in 2019-20, a jump of ~47%
- Import of crude oil increased from 164 MMT in 2011-12 to 227 MMT in 2019-20, a jump of ~38%.







Efforts to increase prospectivity perception and enhance production

India has huge untapped hydrocarbon potential with ~ 29,792 MMTOE* in 26 sedimentary basins covering an area of ~3.36 Million sq. km

*Undiscovered hydrocarbons **National National Hydrocarbon** Resource Seismic **Data** reassessment **Programme** Repository **Hydrocarbon Production Exploration and IOR/EOR DSF Rounds Enhancement Licensing Policy Policy Contracts** Revenue sharing **Open Acreage** Reduced and **Full marketing** model with Licensing and pricing graded royalty ocus on work freedom of gas rates **Programme** programme

Data initiatives

Policy reforms



Focused reforms to boost gas sector...

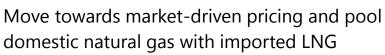
City Gas Distribution Network



Highest priority to CGD network for allocation of domestic natural gas Potential to cover 53% of country's area; 70% of country's population



Natural Gas Trading Exchange





Rapid expansion of Pipelines



Laying of 2,655 km pipeline to promote development in eastern India; investment of ~ **USD 1.8 billion**





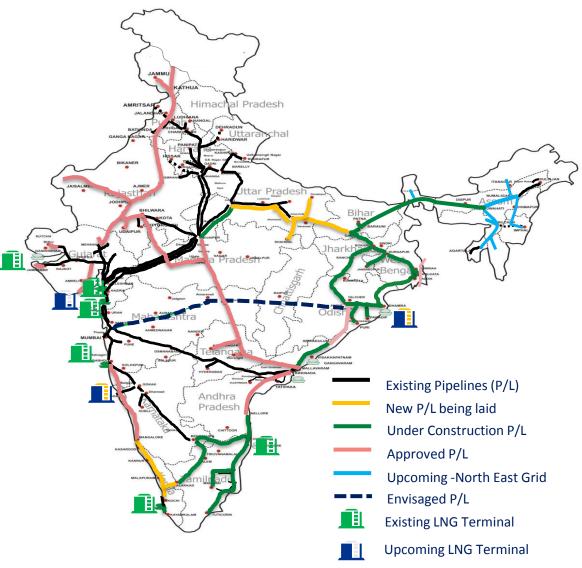
Govt. proposed to bring natural gas under GST regime at the **lowest tax slab of 5%**



Marketing and pricing freedom

for gas to be produced from Discoveries in Deepwater and HPHT areas, HELP and DSF

National Hydrocarbon Infrastructure Network





16,800 Km of existing cross-country natural gas

- Additional 18,000 Km pipeline (under construction, upcoming and proposed) in next 5 years
- Potential for investment of ~USD 12.7 Billion

- Existing LNG import capacity of 39.2 MMTPA
- Additional 16 MMTPA LNG capacity to be developed at an investment of ~USD 2.2 billion

- Existing Refining capacity of ~249 MMTPA
- Target to increase to 438 MMTPA in 2030.



Pro-business Reforms & Foreign Investors in Hydrocarbon Sector



FDI Facts



100% FDI allowed in

- E&P activities of oil and natural gas under automatic route
- Infrastructure related to marketing of petroleum products and natural gas
- LNG in regasification infrastructure, market study, formulation and petroleum refining in private sector

\$\frac{49\%}{\text{FDI allowed in petroleum refining by PSU}}\$



Recent and upcoming investments

- Rosneft acquired 49.1% stake in Essar Oil for USD 12.9 billion
- British Petroleum and Reliance Industries Ltd. to invest USD 5
 billion in 3 gas development projects in KG basin by 2022
- Total S.A. acquired 37.4% stake in Adani Gas for USD 0.8 billion
- Saudi Aramco in talks with Reliance for USD 15 billion deal for 20% stake in refining and chemical business
- Exxon Mobil & Equinor signed an MoU with ONGC for joint study
- Shell opened new state-of-the-art technology centre in Bangalore

Opportunities for Russia: across oil and gas value chain in India...



Upstream

- 230 bn bbls potential O+OEG in ~ 3.36 million sq.km basins
 - 1.72 million sq. km yet to be appraised
- Acquire large acreages under OpenAcreage Licensing Programme
- > Bid for Discovered Small Field Round III
- Technology transfer including for Enhanced Recovery, Digital Monitoring, Shale Oil & Gas
- ➤ **USD 100 billion** investment in next 10 years in oil field equipment and services



Midstream/Downstream

- Petrochemical industry to grow at 10%
 CAGR; reach a size of USD 100 billion by
 2022
- Investments in Petrochemicals of ~ USD110 billion
- ➤ Investment of ~USD 150 billion in refining infrastructure by 2030
- Marketing/Retail sale of gasoline and diesel
- Investment to create 12 MMT Strategic
 Petroleum Reserves on PPP basis



Gas & Biofuels

- Additional Regasification capacity of
 56 MMTPA by 2025 with USD 25
 billion investment
- Pan India rollout of gas distribution network.
- Technology for gas distribution business
- Technology for advanced biofuels
 Production 9 billion litres ethanol
 by 2030
- Multitude of Refinery & Petrochemical projects in offing

Opportunities for Russia: participation modes across the value chain



Large EPC Contracts

EPC Contracts in Refining, Petrochem, LNG, Gas Processing, Gas Transmission and Distribution, Upstream Project Development



Processing and Manufacturing: Make in India

Invest in Oil to Chemicals manufacturing. LNG and manufacturing components for the entire Oil & Gas industry



Exploration and Production

Invest alone or in JV with Indian partners for OALP and DSF blocks for greenfield exploration and brownfield development projects



Technology, Services and Consulting

Provide technology, services and consulting to Upstream, Midstream and Downstream companies

